Accelerate your move from SAP ECC to SAP Business Suite with the Integrated Toolchain

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Speaker introduction

- ✓ 27 years of transformational leadership experience in a variety of roles including SAP product development, delivery/advisory/consulting, pre-sales, & sales
- ✓ Served clients globally & across multiple industry verticals including Public Sector, Utilities, Media, Manufacturing, Pharmaceuticals, Oil & Gas, & Hi-tech among others
- ✓ Areas of expertise include SAP Financials, Logistics/Supply Chain, Reporting & Analytics, Data Management & Governance, Cloud technologies, User Experience, & Project/Program Management
- ✓ Prolific thought leader: Published numerous articles, blogs, & white papers & blogs on SAP topics; written 7 SAP books; spoken at nearly 200 SAP conferences & events globally

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Agenda

- The Integrated Toolchain: why & what

- Overview of toolchain applications

- Enablement guidance & best practices

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The reason companies transform their ERP?

To keep up and get ahead

Internal driven

Grow faster.
Cut costs.
Move with
agility.

Market driven

Adapt fast.
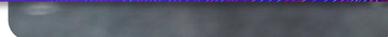Own your supply chain.
Delight customers.

Tech driven

Move fast.
Secure Budget.
Cut IT costs.
Own your tech.

AI driven

GenAI reveals. AI Agents expand. Autonomy wins.

In 2025

95 %

companies plan to invest into a
SAP Cloud ERP transformation
within next 2 years

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Innovation has never moved this fast
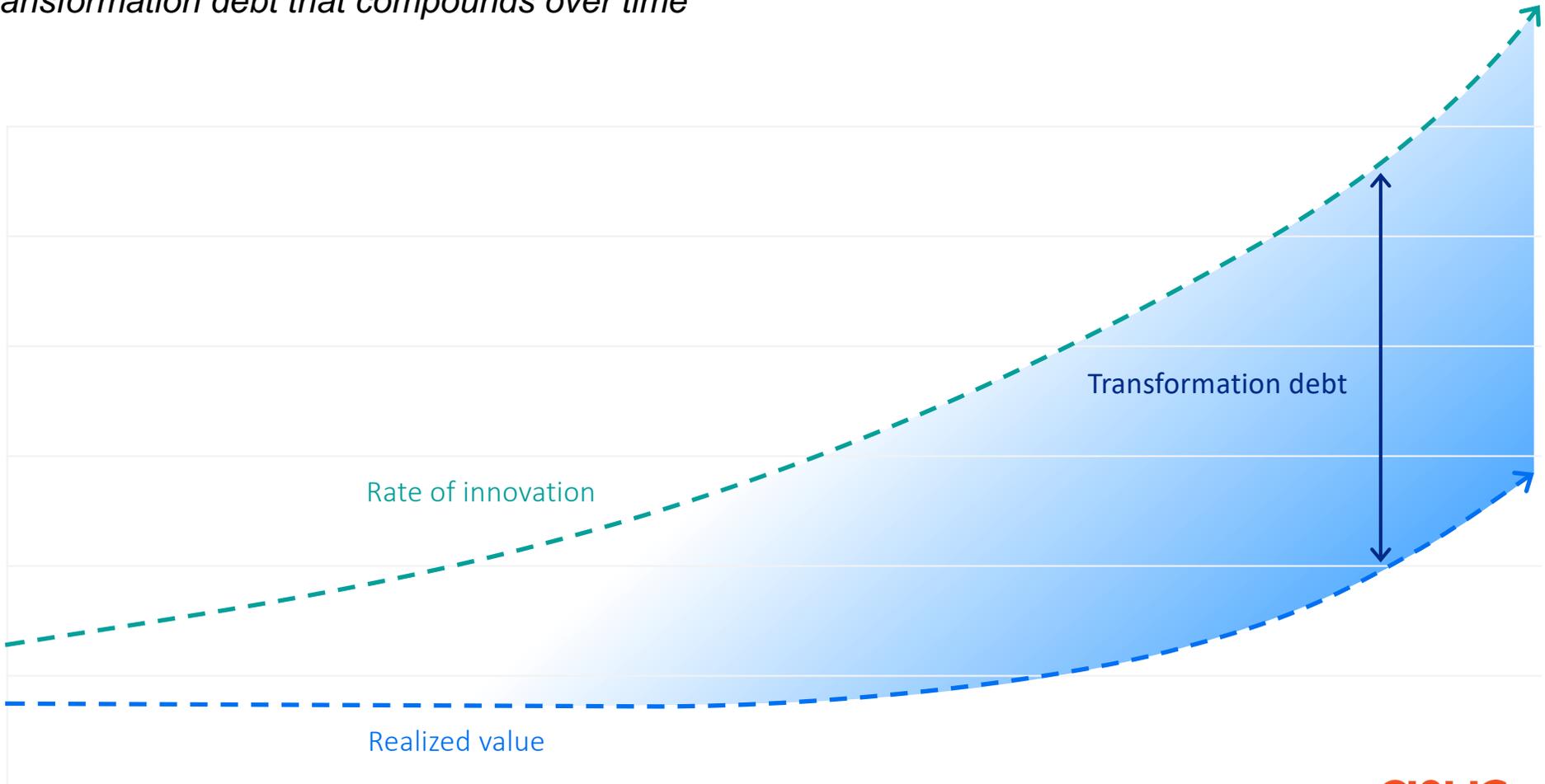
Value potential has never been this big

Yet only...

45%

have completed their ERP transformation to be able to unlock innovation and value

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What's standing in the way?
Transformation debt that compounds over time

Rate of innovation

Transformation debt

Realized value

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Cut through transformation debt

A modern ERP is where better business begins

Transformation debt

Rate of innovation

How do you unlock innovation and real value by reimagining your ERP
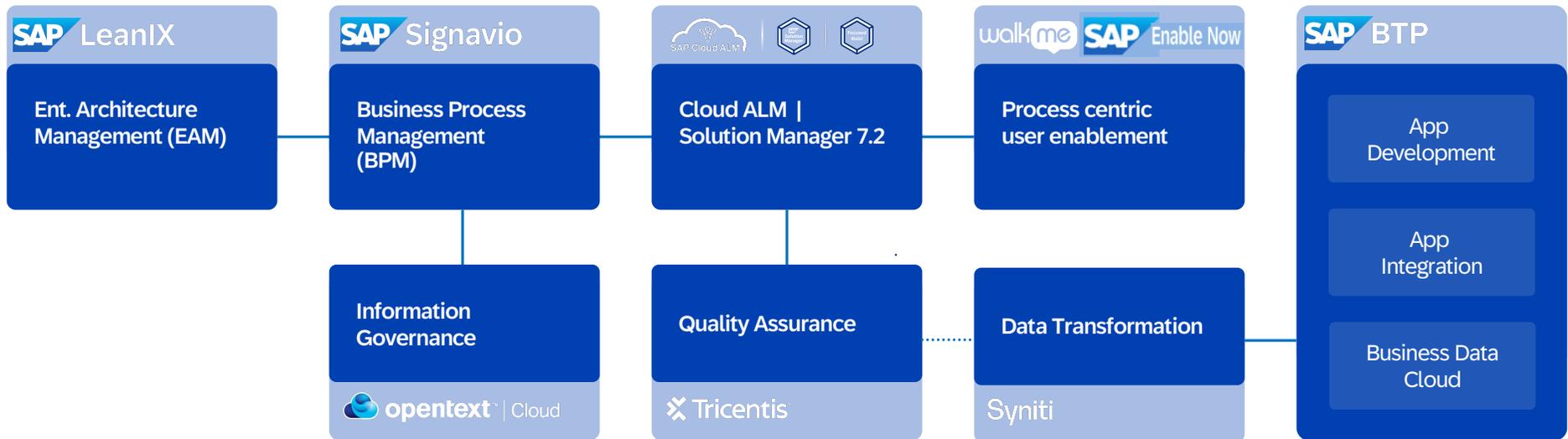
Realized value

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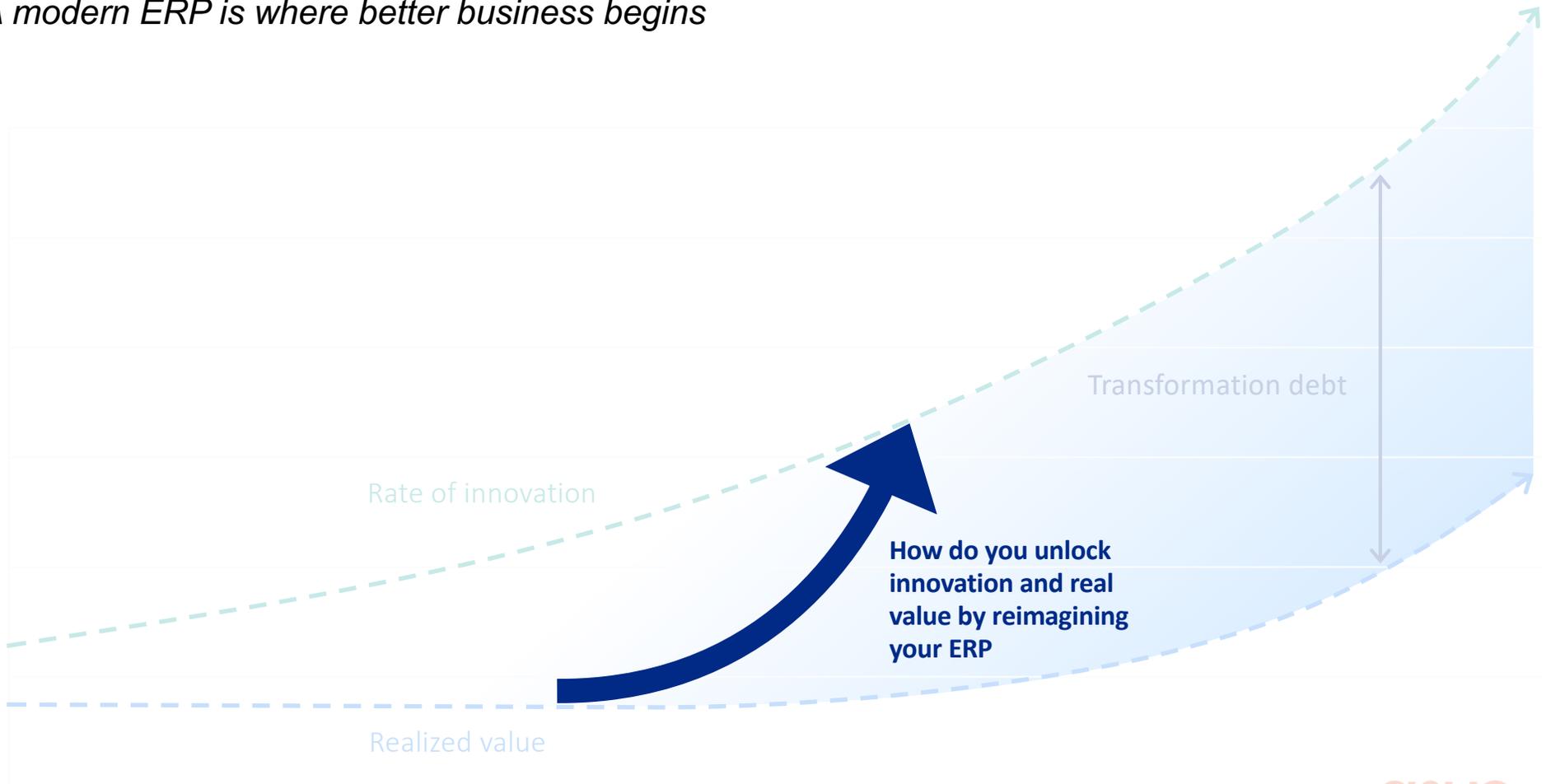
RISE with SAP Methodology for SAP Cloud ERP Private

Transform into a cloud operating model with best practices—aligned guidance, tools, and services

SAP Joule and AI for Transformation

Standardized Framework

SAP Activate roadmap

Discover .... Prepare .... Explore .... Realize .... Deploy .... Run

Best practice adherence

Digital Discovery Assessment	Onboarding	Quality Gate Process + Expert feedback
	Transformation Preparation Service	

Integrated Toolchain

People		WalkMe
Processes		SAP Signavio
Applications		SAP LeanIX | SAP Cloud ALM
		SAP Build | SAP Integration Suite | SAP enterprise application quality assurance solutions by Tricentis
Data		SAP Cloud ALM
		SAP Advanced Data Migration and Management by Syniti | SAP Archiving and Document Access by OpenText

Expert Guidance

Guidance provided by SAP and partner experts

Partner Competency Framework for RISE with SAP Partner	RISE with SAP Validated Partner Recognition	Toolchain Partner

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SAP Integrated Toolchain – an application view

SAP LeanIX	SAP Signavio	SAP Cloud ALM	walkme SAP Enable Now	SAP BTP
Ent. Architecture Management (EAM)	Business Process Management (BPM)	Cloud ALM | Solution Manager 7.2	Process centric user enablement	App Development
	Information Governance	Quality Assurance	Data Transformation	App Integration
	opentext Cloud	Tricentis	Syniti	Business Data Cloud

Digitalization through **automated content creation**, automated data and process analysis, **automatic forwarding of data**, and automated task execution and status control - featured by **embedded AI tooling** capabilities

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Integrated Toolchain | Streamlined transformation with high quality outcomes
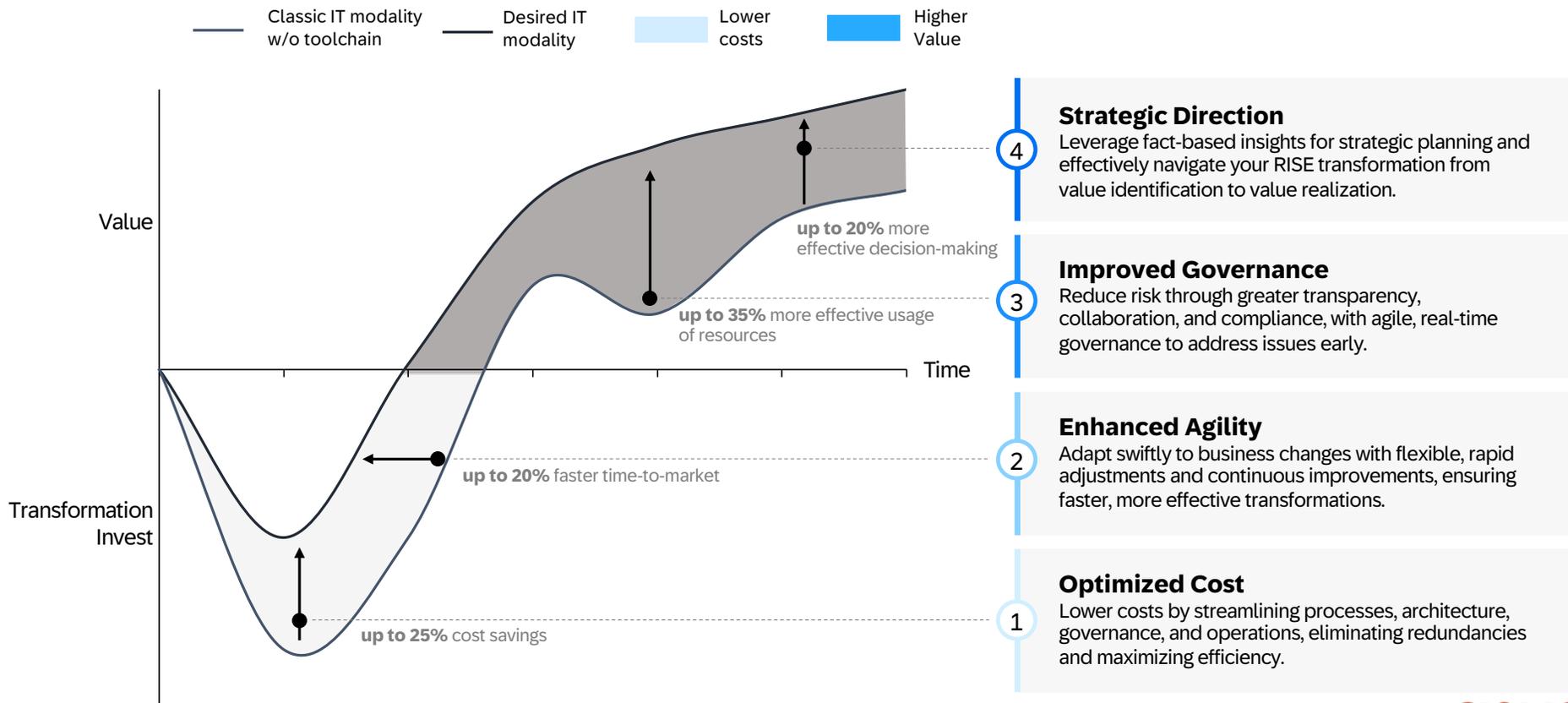
A set of tools help to digitally manage the project and increase transparency and collaboration
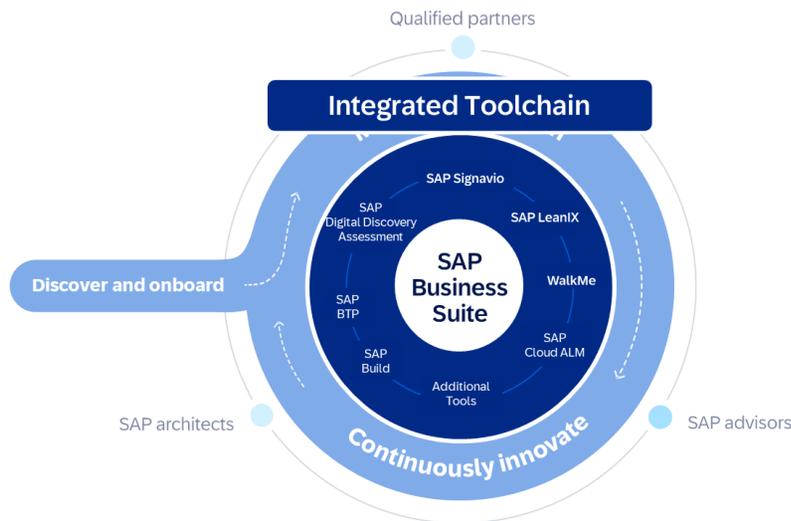
- **Digital Discovery Assessment**
  Discover key processes for your company by industry scope based on best practices and across various areas. DDA

- **SAP Signavio**
  Analyze, manage, and optimize your business processes with SAP Signavio solutions to achieve agility for successful change.

- **SAP LeanIX**
  Enhances transparency, enabling you to visualize, assess, and manage transitions to target IT architecture. SAP LeanIX

- **SAP Cloud ALM**
  Deploy and run with SAP Cloud ALM utilizing SAP Activate project roadmaps with quality gates and check points between each phase of the journey.

- **WalkMe**
  Help your teams navigate technology changes and adopt processes with integrated learning and contextual guidance from WalkMe

- **SAP Build**
  Create apps, automate processes, and design digital workspaces with low-code, pro-code and generative AI. SAP Build

- **SAP BTP**
  Unlock the full potential of your AI, data, and applications with a technology platform built for enterprise mission-critical business processes. SAP Business Technology Platform

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Transformation benefits with using the Integrated Toolchain

Legend:
- Classic IT modality w/o toolchain
- Desired IT modality
- Lower costs
- Higher Value

Value / **Time** / **Transformation Invest** (axes)

- up to 20% more effective decision-making
- up to 35% more effective usage of resources
- up to 20% faster time-to-market
- up to 25% cost savings

4 Strategic Direction
Leverage fact-based insights for strategic planning and effectively navigate your RISE transformation from value identification to value realization.

3 Improved Governance
Reduce risk through greater transparency, collaboration, and compliance, with agile, real-time governance to address issues early.

2 Enhanced Agility
Adapt swiftly to business changes with flexible, rapid adjustments and continuous improvements, ensuring faster, more effective transformations.

1 Optimized Cost
Lower costs by streamlining processes, architecture, governance, and operations, eliminating redundancies and maximizing efficiency.

Source: Improvement factors based on previous projects, proven benchmarks, and SAP VLM repository

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Digital Discovery Assessment (DDA) – Map your transformation journey

*A fit-to-standard approach with discovery scoping tools and content*

How does the Digital Discovery Assessment (DDA) help you?

It is an online collaborative platform to explore all process areas and functions.
It is the starting point for accelerating the adoption journey to help you

Strategy
Ensures the best SAP S/4HANA Cloud is positioned according to Go-To-Market strategy.

Scope
Provides transparency and guides selections of predefined best practices delivering end-to-end business processes which accelerates implementation and adoption

Geographies
Country scope and regulatory compliance.

Architecture
Define overall solution architecture including SAP line of business solutions and SAP Business Technology Platform.

Integrations
Identify integrations and SAP Business Technology Platform use cases

Key metrics

► Users in 100+ countries

► Over 2 million items selected

► Over 45.000 assessments

► SAP, Partners, Customers

► Sales & Implementation

► Public & Private Edition

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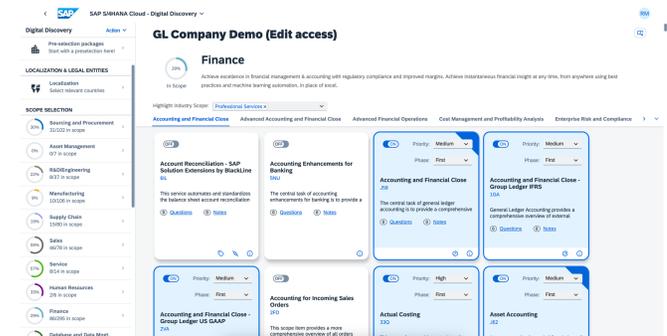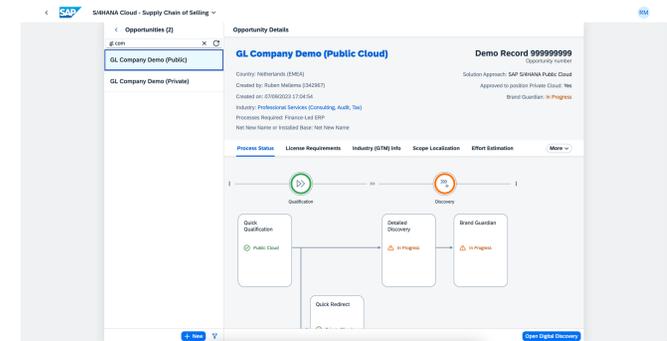
LeanIX – Your enterprise architecture GPS

SAP LeanIX is a market leader for enterprise architecture, driving the modernization of IT landscapes and continuous business transformation.

Its software-as-a-service solutions empower organizations to create transparency, enabling them to visualize, assess and manage the transition towards their target IT architecture.

Benefits of SAP LeanIX

✓ **Optimized IT costs**   ✓ **Increased efficiency**   ✓ **Improved security**   ✓ **Enhanced IT sustainability**

Capabilities of SAP LeanIX:

Application Portfolio Management

Gain transparency over the as-is application landscape and all dependencies and understand how your business capabilities are supported.

Technology Risk and Compliance

Proactively address potential vulnerabilities and threats, compliance issues and obsolescent technology.

Architecture and Road Map Planning

Design and plan the to-be application landscape and build a technology roadmap to get there faster, with less risk and greater confidence.
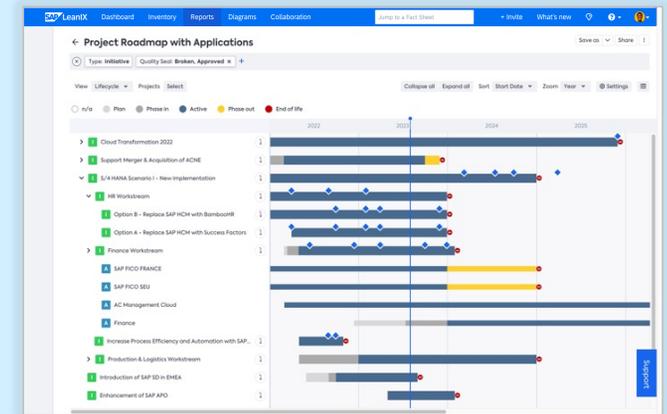
Facts and figures

1500+
Customers around the world

NPS 70+
Customer satisfaction score

Leader
Status in multiple analyst grids

SaaS Native
Solution available across the globe

Signavio – the blueprint for your intelligent processes

SAP Signavio, our cloud-based suite for business process analysis, optimization and management, you can optimize your processes, increase efficiency and drive transformation and innovation.

The market-leading solutions gives your organization the ability to visualize, optimize and transform every aspect of your business processes to drive sustainable growth and resilience - fast and at scale to archive a more agile and resilient enterprise.

Benefits of SAP Signavio

✓ **Achieve transparency** ✓ **Improve performance** ✓ **Streamline Collaboration** ✓ **Accelerate time to value**

Capabilities of SAP Signavio:

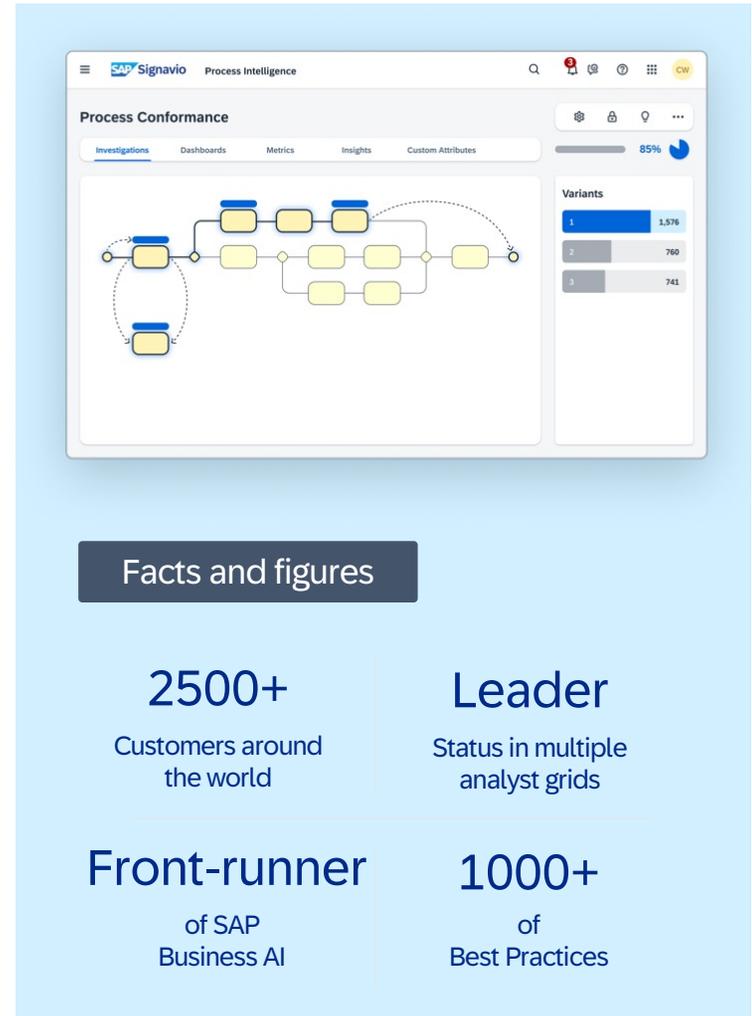| Process mining and recommendations	Business process management	Process best practices and journey modeling
Collaborative process analysis and mining supports continuous business process monitoring, assessment, and improvement to enable operational and experience excellence at scale.	An intuitive and comprehensive modeling platform captures, unifies, and maintains process models to centralize modeling processes and drive collaboration.	Customer-centric imperatives blended with operational excellence and process best practices connects journeys, processes, and data for ongoing experience improvements.

Facts and figures

2500+
Customers around the world

Leader
Status in multiple analyst grids

Front-runner
of SAP Business AI

1000+
of Best Practices

Cloud ALM – your transformation mission control

SAP Cloud ALM provides businesses with a robust and scalable solution for managing their entire solution landscape in the cloud. It enables faster adoption of innovation and more efficient operations through streamlined processes, increased transparency and improved collaboration.

Benefits of SAP Cloud ALM

✓ **Reduce TCO of solution landscape**

✓ **Supports Cloud & Hybrid**

✓ **Instantaneously available**

✓ **Included in subscription**

Capabilities of SAP Cloud ALM:

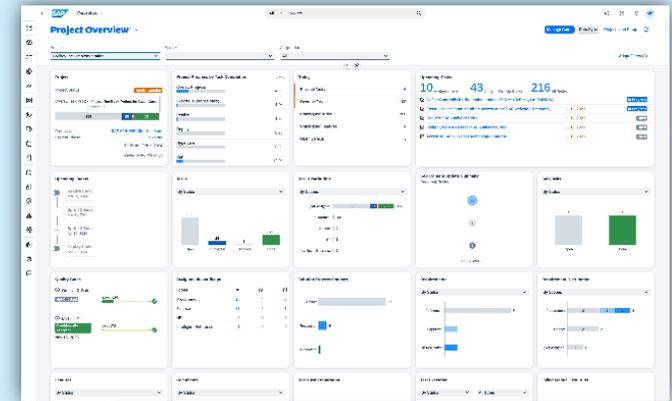| Implementation	Operations	Service	RISE and Clean Core
Holistic support for implementation and maintenance of all SAP solutions, covering all aspects from design, build, test and deploy with integrated analytics and traceability	Proactive problem detection for integrations, exceptions, jobs, performance and accelerated problem resolution with automated corrective actions	Collaborative workspace for consumption of SAP services, management of service results and follow-up activities	Comprehensive environment to manage clean core projects in five aspects: business processes, extensibility, data, integration, and operations

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Facts and figures

~ 7500+
Customers around the world

Low TCO
Included in Subscription and Maintenance

Holistic
Supports Implementation, Operations, Service & Transformation

SaaS Native
Solution available worldwide

Syniti– master your data for a smooth migration

Advanced data migration & management:

- Uses machine learning and process automation to streamline migrations and maintain high data quality
- Identify and resolve issues before go-live
- Surmount even the most challenging data inconsistencies
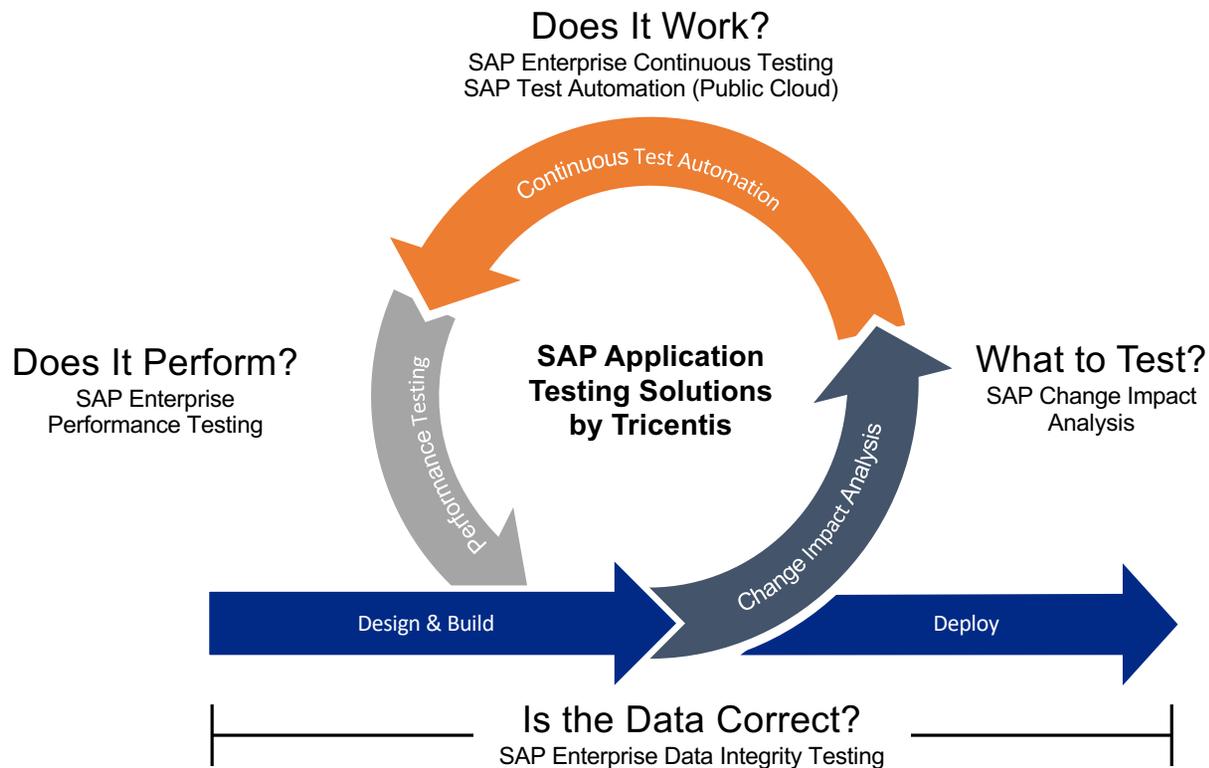- Automated matching delivered in minutes

46%
faster data migration projects
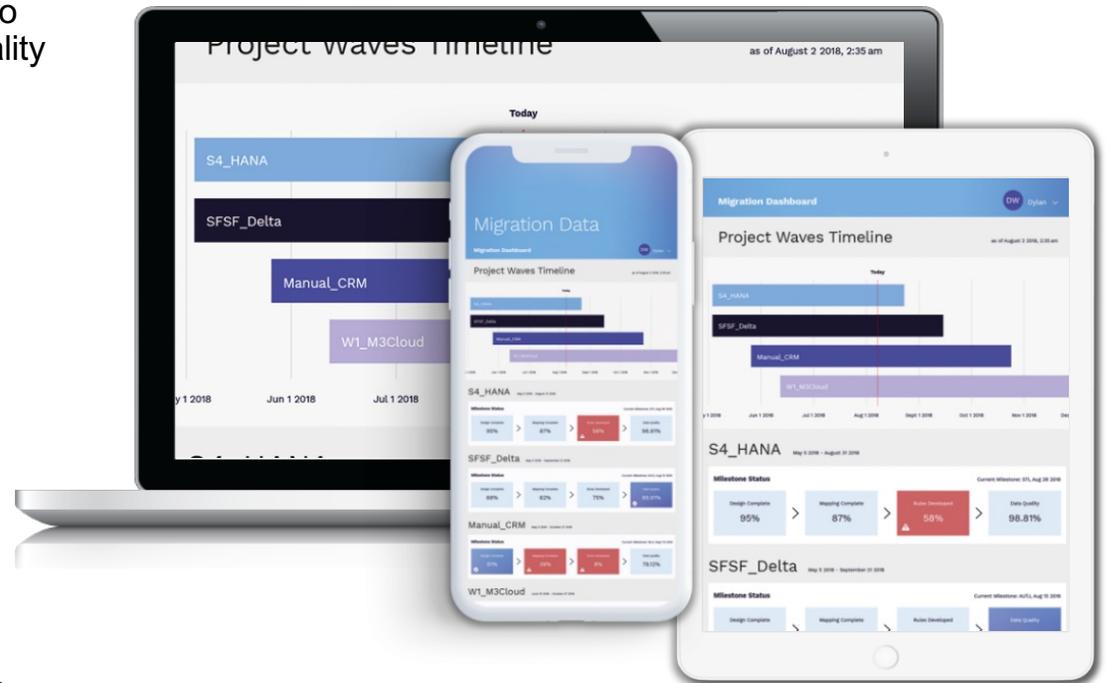
Tricentis – de-risk your go-live with automated testing

SAP Application Testing Solutions by Tricentis

Does It Work?
SAP Enterprise Continuous Testing
SAP Test Automation (Public Cloud)

Continuous Test Automation

Does It Perform?
SAP Enterprise
Performance Testing

Performance Testing

SAP Application Testing Solutions by Tricentis

What to Test?
SAP Change Impact Analysis

Change Impact Analysis

Design & Build

Deploy

Is the Data Correct?
SAP Enterprise Data Integrity Testing

Key benefits

$5.33M
avg annual benefits

51% faster
testing lifecycles

36% more
efficient quality assurance teams

Easier transition
to SAP S/4HANA

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OpenText – connect content to your core business processes

Digital | Integrated | Secure

Capture and digitalize

Process-centric collaboration

Personalized, omnichannel communication

- SAP Invoice Management application by OpenText and
- SAP Information Capture by OpenText
- Replace error-prone, time-consuming processes for manual invoices, sales orders,, and so on with an end-to-end automation solution

SAP Content Management Core

Embed content directly into your business processes to achieve efficiency, reduce costs, and improve productivity and compliance

SAP Document Presentment

Streamline and personalize communications by integrating data automatically into document creation, composition, and distribution to reduce costs and improve customer experience

Compliance

SAP Content Management Core

Apply and maintain information governance while managing retention to ensure compliant processes regarding information governance throughout the enterprise.

Retire data and content

SAP Archiving and Document Access Core

Reduce database size and offload less frequently accessed data and documents to long-term, secure storage, while maintaining easy access to needed information and lowering costs, and compliance risks.

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WalkMe – your in-app co-pilot for every user

WalkMe is the world's leading Digital Adoption Platform (DAP). Enterprises use WalkMe to pinpoint and resolve digital friction hiding in their workflows, achieve the ROI they expect from their tech, and better manage constant change.

Key benefits of WalkMe

Increased employee productivity

Faster time to value for software

Improved compliance & reduced risk

Enhanced business agility

Core capabilities of WalkMe

Usage data and analytics

Visibility into the real usage and friction across all the software running in an organization, workflow by workflow, task by task so businesses can see where to improve digital adoption and drive success

In-app guidance creation

Authoring tools and templates to eliminate friction in key business workflows, build automations, and deliver personalized in-app guidance right in the flow of work

People-first user experiences

Productivity-boosting software experiences — including notifications, in-app guidance, and a conversational interface to answer questions and initiate tasks — all designed to help people navigate workflows effortlessly
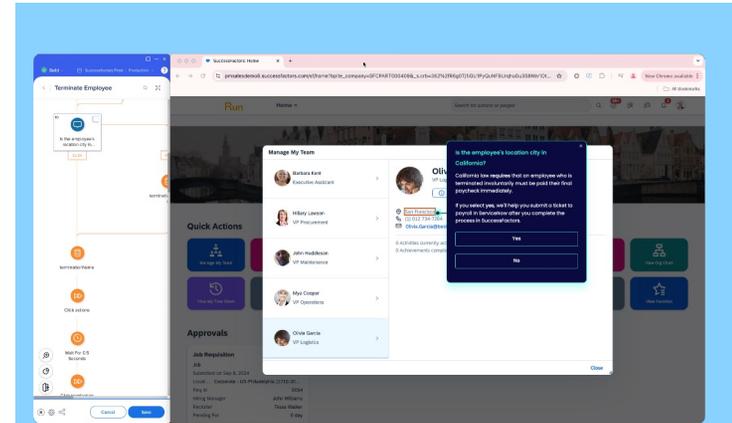
Facts & Figures

1600+
Customers around the world

7 billion+
Interactions with WalkMe

27%
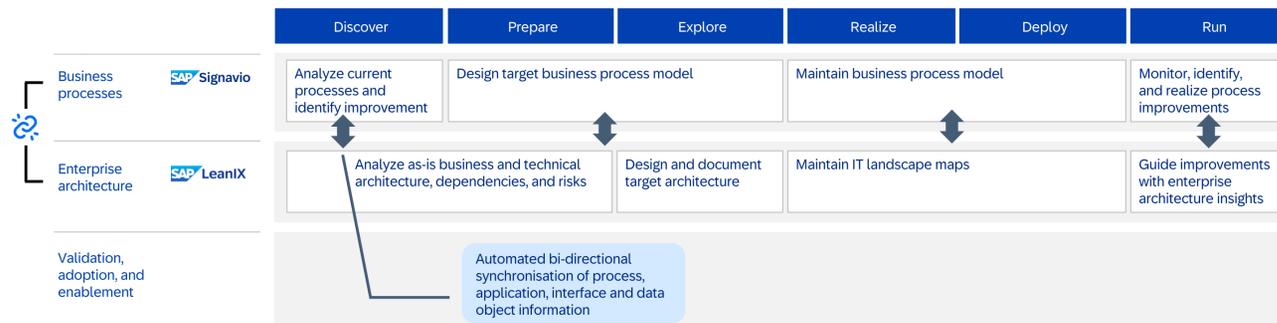Of the Fortune 500 as customers

Leader
Recognized by Gartner, IDC and Forrester

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Pre-transformation planning

- Conduct comprehensive landscape analysis using **SAP LeanIX** to analyze existing architecture, identify current systems and integrations, and understand IT landscape dependencies before planning transformation

- Evaluate existing business processes with **SAP Signavio** to assess current workflows, identify improvement opportunities, and leverage the free one-time data load through **SAP Signavio Process Insights discovery edition**

- Choose the right transformation strategy by conducting thorough pre-assessments covering transition scenarios (new implementation, technical system conversion, selective data transition), rollout strategies (big bang, phased, pilot first), and business drivers (cost reduction, innovation, agility, compliance)

		Discover	Prepare	Explore	Realize	Deploy	Run
Business processes	SAP Signavio	Analyze current processes and identify improvement	Design target business process model		Maintain business process model		Monitor, identify, and realize process improvements
Enterprise architecture	SAP LeanIX		Analyze as-is business and technical architecture, dependencies, and risks	Design and document target architecture	Maintain IT landscape maps		Guide improvements with enterprise architecture insights
Validation, adoption, and enablement			Automated bi-directional synchronisation of process, application, interface and data object information				

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Toolset set-up & configuration

- Establish **SAP Cloud ALM** as the digital backbone for project execution, task management, project reporting, and clean core success planning throughout the transformation

- Implement harmonized meta model and technical integrations between **SAP LeanIX, SAP Signavio, and SAP Cloud ALM** to ensure consistent data flow and avoid double entry or inconsistencies

- Configure role-based access control and governance structures across all toolchain components to maintain security and ensure proper project oversight

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Data migration & integration

- Leverage **SAP Business Technology Platform (BTP)** for building and hosting custom extensions to keep the core ERP system clean, utilizing low/no-code development services (SAP Build Apps, Process Automation) and pro-code development services (Business Application Studio, ABAP environment)

- Ensure data quality and integrity throughout migration processes, utilizing partner solutions like **Syniti** for data migration support and maintaining clean, AI-ready data structures

- Implement API-first integration strategies using **SAP Integration Suite** to provide future-ready connectivity and maintain upgrade-safe integrations

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Testing & validation

- Implement comprehensive test automation using **Tricentis Test Automation** embedded in **SAP Cloud ALM** to create and run both manual and automated business process tests

- Generate test cases directly from business process models created in **SAP Signavio** and manage them within **SAP Cloud ALM** for continuous testing from early project stages

- Conduct end-to-end validation of processes, integrations, and data to verify everything works as expected before go-live, utilizing both integration testing and user acceptance testing

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Organizational change management

- Create guided user simulations with **SAP Enable Now** to help employees learn step-by-step business processes in a simulated system environment, leveraging pre-built simulations for standard processes from **SAP Signavio Process Navigator**

- Implement in-app guidance and support using **SAP WalkMe** to identify workflow issues, provide personalized guidance, and automate processes where users frequently encounter difficulties

- Establish clear communication and enablement strategies to ensure effective change management with stakeholder alignment and management buy-in throughout the transformation

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Go-live & post go-live

- Maintain comprehensive project governance through **SAP Cloud ALM's** built-in checkpoints and quality gates to ensure transformation milestones are met while maintaining system integrity

- Monitor business processes end-to-end to ensure they work without abnormalities and disruptions, utilizing **SAP Cloud ALM's** operations-focused applications

- Enable proactive issue resolution with analytics and monitoring capabilities to perform root-cause analysis and trigger required correction processes

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Continuous improvement

- Leverage operations-focused applications in **SAP Cloud ALM** to enable IT departments to monitor landscapes, improve efficiency, and identify future improvement opportunities post go-live

- Implement continuous process optimization using **SAP Signavio** for ongoing process analysis and feedback, ensuring cyclical evaluation, implementation, and optimization

- Maintain clean core compliance through ongoing monitoring with **SAP LeanIX** modeling and visualization with radar reports, ensuring upgrade-safe extensions and sustainable architecture

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Questions?

For questions after this session, contact me at Anurag.barua@sap.com

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